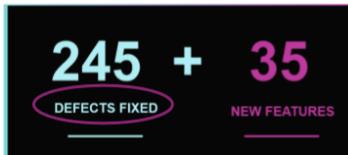


Greentree 2019 Roadmap

Three of the **Primacc team** attended **MYOB's Enterprise Partner Conference** in Noosa in March where the central **theme was The Connected Business** which outlines the new **three year strategy** and provides updates on key projects and new initiatives.

What was clear is that **MYOB's long term commitment to Greentree** remains **very strong** and it **remains a top performing** product in their Enterprise Division.



Last year there were **245 Defects fixed** and **35 New features added** to Greentree. MYOB are continuing to focus and **prioritise on usability, quality and functionality.**

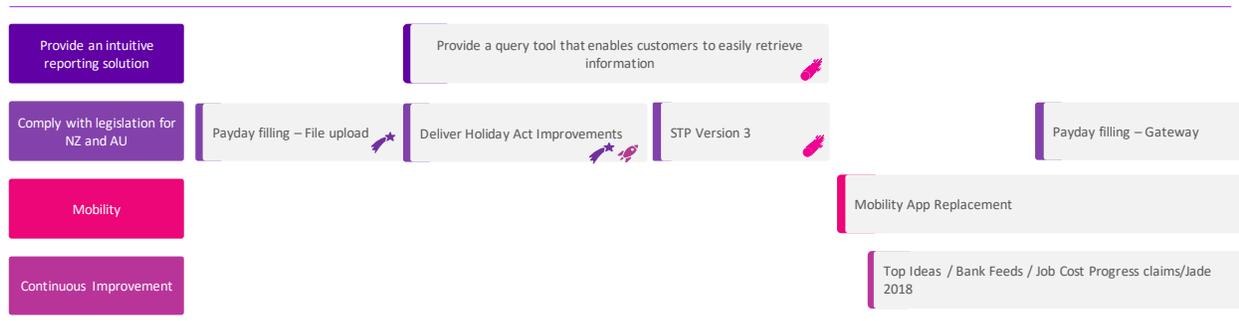
The attached shows MYOB's 2019 Road Map. So **whats coming:**

- Comply with legislation - **Deliver Holiday Act Improvements** (March Release), **STP Version 3** (June Release)
- Provide an intuitive reporting solution - Provide a **query tool that enables customers to easily retrieve information** (June Release);
- Mobility - **Mobility App Replacement.** Review current mobility app functionality, Review API pricing, Investigate mobility options, Align to 3rd Party Vendor Identify API endpoints (Late 2019/Early 2020)
- **Bank feeds** is expected to be available in Greentree Q3 this year.

MYOB GREENTREE

Roadmap 2019

Delivering outstanding enterprise ERP that integrates business operations, delivering complete business control



Future considerations

- Improve the user experience by analyzing and validating customer feedback with the view of compiling a list of functional improvements
- Integrated MYOB platform services including payment services
- Integrated lodgement of compliance documentation including BAS, GST & AIM



Disclaimer: This roadmap outlines our plans based on current expectations, forecasts and assumptions. MYOB are committed to remaining agile and responsive to customer & market requirements and therefore this roadmap is subject to change and should not be relied upon when making investment decisions.

MYOB retained its **number one spot** for **ERP sales in Australasia.**

Employment Updates

Right Here Right Now

Minimum Wage Increase - From 1 April, there will be increases to New Zealand minimum wage. Adult = \$17.70 per hour, Starting-Out = \$14.16 per hour, Training = \$14.16 per hour.

Payday Filing Has Started – From 1 April, say no more.

Kiwi Saver - From 1 April the additional options of 6% and 10% make it easier and quicker for people to save for their retirement without having to make voluntary contributions.

90 Day Trial Period - From 6 May 2019, changes regarding the 90-Day Trial Period will take effect. Only employers with less than 20 employees will be able to rely on this provision when hiring new employees.

Domestic Violence leave - we can confirm the following:

- The entitlement to 10 days domestic violence leave arises after 6 months continuous employment.
- This can be taken in advanced if the employer and employee agree.
- Employees are entitled to 10 days domestic violence leave for each 12 month period but it cannot be carried forward.
- An employer may require proof for domestic violence leave and may withhold payment until proof is produced.
- Who is allowed to have visibility over domestic violence leave? Key staff only on a "need to know" basis eg Employee's direct manager, payroll personnel, H&S Manager, HR Manager, CEO.

Tips from Gilbert Enkoa

All Blacks Mental Skills Coach

Primacc hosted a table with several of its clients to hear **Gilbert Enkoa speak** on the North Shore recently. Gilbert is internationally renowned for his 16-year history with the **All Blacks**, first as their mental skills coach and now as manager.

He spoke **about leadership, performing under pressure, mental management**, strategic planning, effective business management and **building thriving cultures**.

Great Insights included

- Be at your **best** when your **best is NEEDED** - you don't need to be at your best all the time.
- When it really **matters**, be incredibly **clear about what you expect**. Leave NO doubt.
- High performers don't need rules, they need **STRUCTURE**.
- **KISS - keep it simple**
- Culture **EATS** strategy for breakfast.
- Don't look for the next big thing, **improvement is incremental** and **100% improvement** comes from improving **100 things 1% each**.



Riddle of the Month

There was a man who was born before his father, killed his mother, and married his sister. Yet, there was nothing wrong with what he had done. Why?

A random **winner** will be selected from all those **who email us or post on our LinkedIn page** the **correct** answer to the Riddle by 15th April.

Congratulations to **Simon from Fertility Associates** for being our February riddle champion. Enjoy the bragging rights and the chocolates are on their way.

Close but not quite...

Primacc achieved the **highest customer satisfaction** of any dealer, however **failed** to meet the threshold of **7 respondents** and as such were **excluded** from the awards.

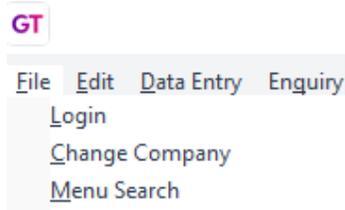
You can please help us win this Customer Satisfaction award this year by taking the time to complete the survey if asked. 😊

Greentree Tip of the Month

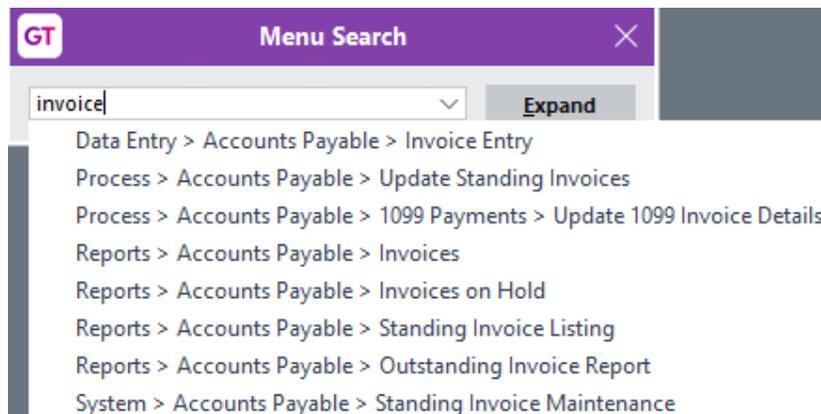
Menu Search in Greentree

Do you ever find yourself **looking for a particular menu** option and **can't remember exactly where to find it**? If you know a key word related to the menu, then **this feature will help!**

Menu search is accessed via the main toolbar "**File**" menu:



Once "Menu Search" has been selected, **enter your key word** (or part of it) into the field and press **Enter**. All menu items containing your key word will now **appear and are able to be navigated to by being clicked on**. Example "Invoice" below.



Contact

Please contact your **Primacc consultant** for any enquires, we are always happy to help.
09 570 4580